

– ANDREAS BUHR –

SALES LEADERSHIP

NEW YORK

IHRE REISE NACH
NEW YORK

INKL. FLUG, HOTEL
& PLATIN-TICKET
FÜR „WORLD
SALESLEADERS“

12.-15. SEPTEMBER 2017

INCENTIVE // MASTERMIND CLASS // BOOK RELEASE

EUROPE MEETS USA

WORLD SALESLEADERS



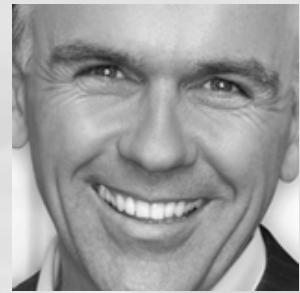
ANDREAS BUHR
Sales Leadership Mindset
of the Top Level

- How to build a winning sales team
- How to lead successfully
- How important results are



RON KARR
LEAD, SELL OR GET OUT OF THE WAY
How to Become a Master of Influence
and Sell More in Less Time

- Access top-producer mindsets to outsell your competition, shorten the sales cycle, and double/triple/quadruple sales
- Elevate the brain's natural dopamine response to reduce customer's fears and secure commitment
- Kick old selling methods to the curb by learning to close bigger deals with more confidence and speed



BERNHARD WOLFF
Think Backwards – Move Forward

- Be inspired by the incredible Backwards Speaker from Berlin
- Think in different directions and rediscover your childhood creativity
- Learn how to generate ideas, surprise others, and be unique



ED ROBINSON
The Rainmaker's Strategies for
Business Growth™

- Design & discover your marketing mix for continuous business flow
- Learn selling processes for stronger relationships & increased closing percentages
- Establish goals & action plans



MARTIN LIMBECK
NO Is Short for Next Opportunity:
How Top Sales Professionals Think

- How to acquire the skills of a top sales professional
- How to anchor your confidence and strengthen your self-motivation
- How to develop a clear goal



JEFFREY HAYZLETT
Think Big, Act Bigger
The Rewards of Being Relentless

- Secrets of leadership
- Knowing how tie vision to actions and getting beyond limitations
- Preconceived notions and delivering for the future
- All about actions and attitude



FRANK M. SCHEELEN
Leadership 4.0
Outstanding Leaders – Enthusiastic
Employees – Satisfied Customers
– Successful Business Ventures

- Identification with your strengths
- What prevents you from being successful
- Using cross-selling for high performance leadership

New York, Sept. 14, 2017
Sheraton Lincoln Harbor Hotel
Registration opens: 9:00 a.m.
Conference closes: 7:30 p.m.

SCHEELEN USA 
INSTITUT FOR CONSULTING AND DIAGNOSTIK

BEGLEITEN SIE ANDREAS BUHR IN DIE PULSIERENDE WELTMETROPOL NEW YORK

Sie wollen Unternehmer, Redner und Autor Andreas Buhr auf seiner einmaligen Reise begleiten? Dann melden Sie sich jetzt an!

Sie haben Fragen?
Kontaktieren Sie uns direkt und wir besprechen gerne alle Details.

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